

# **Company Profile** 2024





- About QNAP
- Product Applications
- Full QNAP Product Lineup
- Operational Sustainability
- Global Businesses Deployment
- Manufacturing and Quality Control



## About QNAP

### **QNAP**<sup>®</sup>

The name of QNAP originates from "Quality Network Appliance Provider". We are committed to developing software applications, dedicated to optimizing hardware design, and have established our own production lines to offer comprehensive and cutting-edge technological solutions.

- QNAP was established in 2004
- We have 11 subsidiaries / 7 offices in 25 countries around the world to serve our customers
- More than 1300 fantastic employees work at worldwide locations of QNAP
- Over 600 engineers dedicated to R&D and innovation

### Values

Smart innovation that integrates storage, networking, and video communication to redefine modern IT solutions

### Vision

Software-defined architectures to establish future-proof digital information flow

### Mission

Drive enterprise digital transformation with innovative information technology



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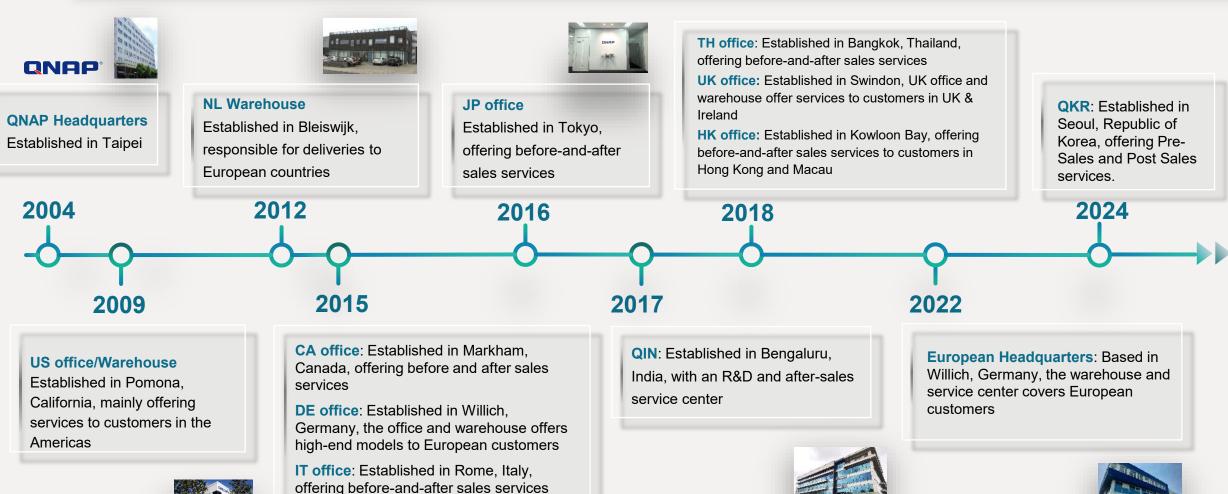
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## **Core Competency**

- Virtualized Storage and Network Communication
- Integrated Hybrid Cloud and AI Value-added Information Technology
- In-house Production foundation and Full-process
   Production Lines
- Vertical Market Deployment for High-Penetration Businesses
- Local Before-and-After Sales Services from Worldwide Subsidiaries



## Yearbook





## Awards

2018 Red Dot Award:CES 2019Product DesignInnovation Awards



reddot award 2018



HS-453DX

TS-464

2.5GbE NAS

Quad-core dual-port

**Fanless NAS** 

TVS-951X 9-bay 10GbE Multimedia NAS

2022 Red Dot Award: Product Design



TS-h1290FX Desktop 12-bay All-Flash NAS 2023 TechRadar Pro Picks Award Winner for CES 2023



TVS-h874T Thunderbolt<sup>™</sup> 4 NAS.





### 2024 TechRadar Pro Picks Award for CES 2024

TBS-h574TX Thunderbolt<sup>™</sup> 4 All-Flash NASbook

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reddot winner 2021 innovative product

QGD-3014-16PT Desktop Smart Edge PoE Switch

2021 Red Dot Award:

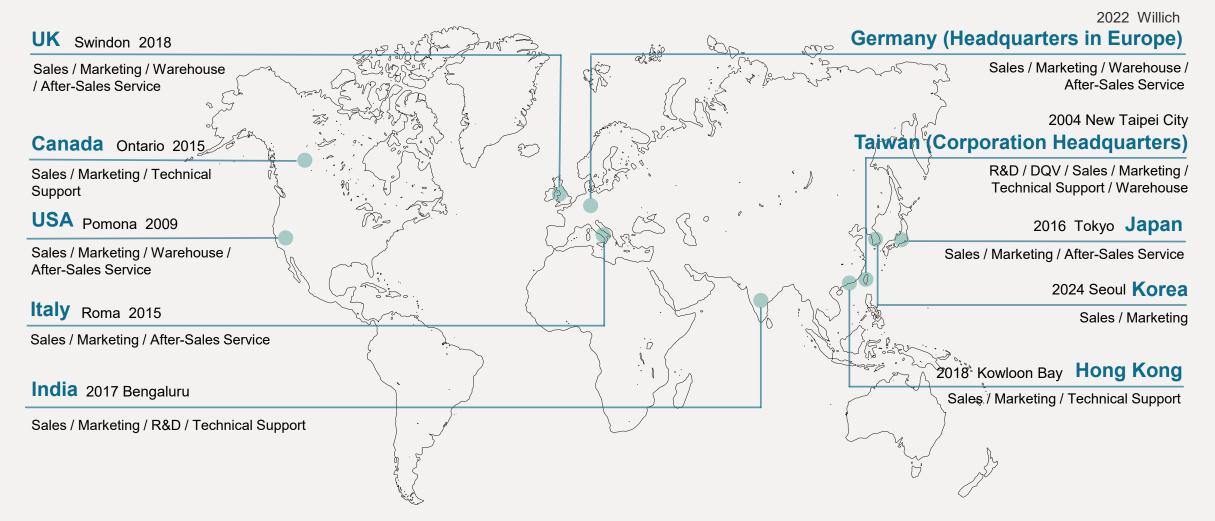
Innovative

**Product Design** 

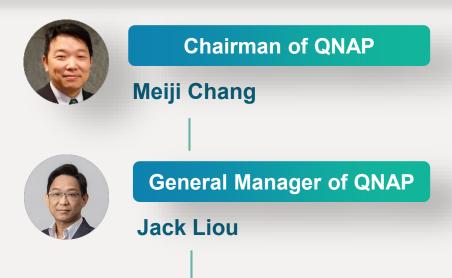
2024 TechRadar Pro Picks Award for CES 2024

### **Worldwide Deployment of Subsidiaries**

The deployment of QNAP subsidiaries around the world is shown as follows



### **Corporate Leadership**





Headquarter

Banson Chang Sales VP



hang J

James Wu Regional VP of US

QUS



QCA Siimon Tsai Regional VP of Canada



QDE

Dale Chen Regional VP in Europe





**Tony Chou** Regional Manager of Southern Europe





**Jack Yang** Regional VP of Japan & Korea



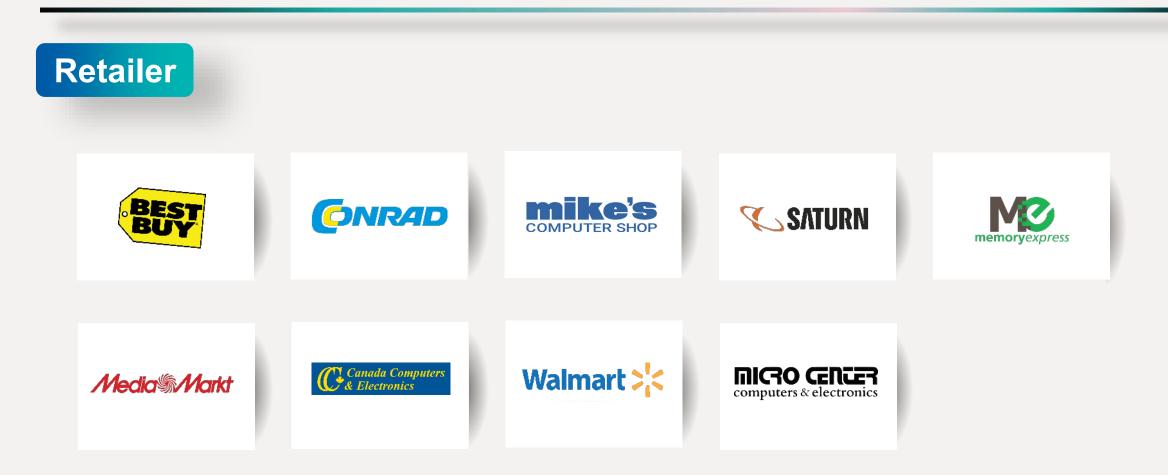
QUK

**Posen Wang** Regional Manager of UK











## Xizhi Headquarters

### Number of Employees

456

### **Scope of Business**

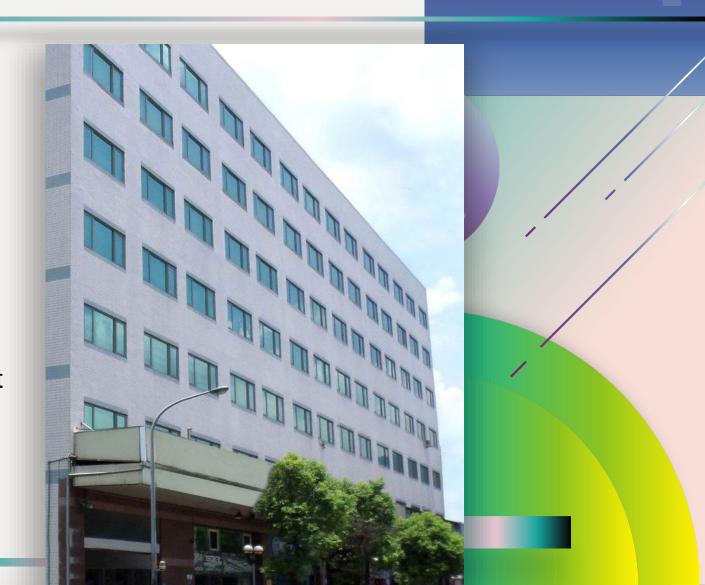
- Administration
  - R&D
- General Affairs
  - Testing

• Finance

Legal

- Technical Support
- Logistics

- Information
- Sales and Marketing
- Product Development

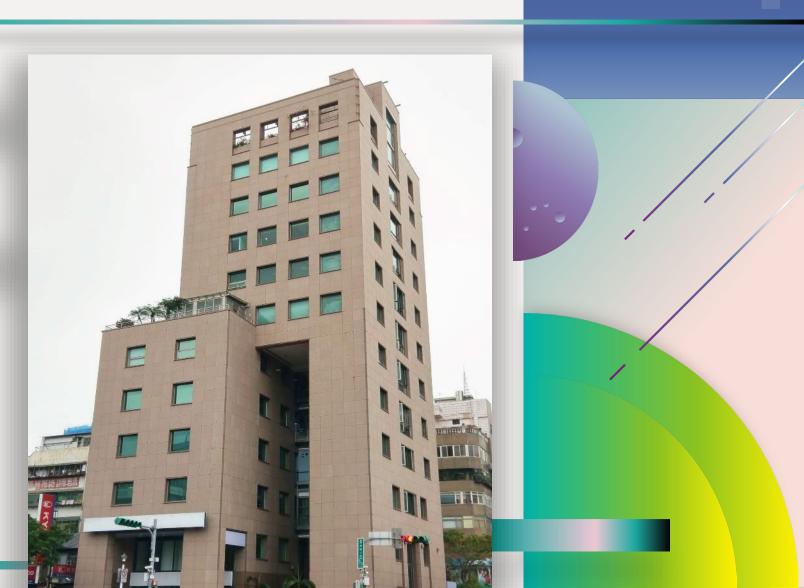


## **Xinsheng Office**

### Number of Employees

118

### Scope of Business

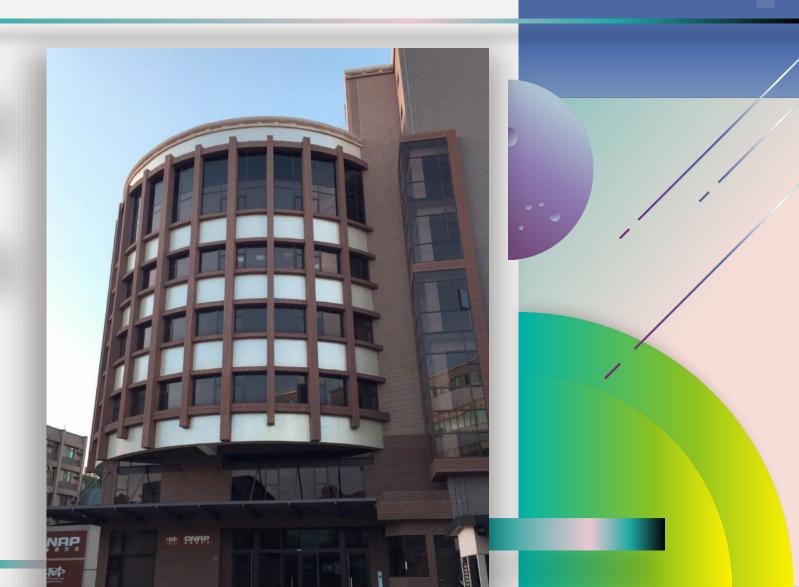


## **Hsinchu Office**

### Number of Employees

98

### **Scope of Business**



## **Taichung Office**

### Number of Employees

18

### **Scope of Business**



## **Kaohsiung Office**

### Number of Employees

57

### **Scope of Business**



## **Product Applications**

## **Information Engineering**

- IT Storage Architecture
- Data Backup and Recovery
- Infrastructure as a Service (laaS)
- Workspace Collaboration
- Network Infrastructure



### Video Surveillance & Teleconferencing

- Live Stream and Surveillance
- Al-powered Surveillance Event Search
- High-availability Recording Takeover
- HD Wireless Projection
- Multipoint Video Conference
   System







## **Content Creator & Video Editing**

- 4K High Resolution Online Editing
- Thunderbolt High-speed Transmission

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- Petabyte-scale File Storage
- Integrates Non-linear Editing Applications
- Direct-attached Storage





## **Retail & Department Stores**

- Al Smart Retail Data Analysis
- Facial Recognition Tracking with Non-overlapping Camera Views
- Heat maps of People Flow
- Computes Visit Duration and Conversion
- Centralized Cloud

Management





## Healthcare

- Storage and Backup of Confidential Data
- Machine Learning Model for Medical Imaging
- Extraction of Medical Journals and Documents
- Telemedicine and Interaction
- DICOM Integration





## Education

- Multipoint Data Sharing and Synchronization
- FTP File Management System
- Small form factor Classroom Storage Device
- Remote Learning and Interaction
- Campus Safety Surveillance





## Industrial Manufacturing

- NAS with Wide-temperature and Wide-voltage Power Supply
- Network Switch with Industrial Network Management
- Objective Ransomware
   Information Defensive System
- PoE++ / PoE+ Power over Ethernet Switch
- IoT Private Cloud Platform



## Full QNAP Product Lineup

### All-flash storage. Ultimate performance.

QNAP's All-Flash Storage Solutions feature ZFS data reduction and SSD optimization technologies to maximize SSD performance and lifespan. Perfect for keeping your business agile and efficient!





QoS

#### Flash-optimized storage

Write amplification is an undesirable effect of SSDs, bringing challenges to flash memory performance and endurance. QNAP's exclusive Write Coalescing algorithm is engineered for flash optimization by transforming all random writes to sequential writes along with reduced I/O. It not only effectively increases random write performance for all-flash environments but can also improve SSD lifespans.

#### **Quality of service**

Quality of Service helps optimize resource allocation based on I/O and bandwidth for LUNs/shared folders at different service levels. QoS prioritizes the performance of business-critical applications that run concurrently with non-critical applications as well as reducing "noisy neighbor" problems.



#### Inline data compression and compaction

Inline data compression shrinks file sizes to lower storage I/O workloads for improved performance. It also helps optimize storage utilization of SSD over-provisioning.



#### SSD TRIM

While almost all SSDs have shown consistent write performance degradation, TRIM helps overcome write performance drops. SSD TRIM allows the system to inform SSDs to delete unneeded data blocks. Deletion tasks are processed during system idle times, meaning it does not have to wait for when new data is written to the block.

### High-performance ZFS-based OS with greater reliability

QNAP's QuTS hero operating system combines the app-based QTS with a 128-bit ZFS file system to provide flexible storage management, comprehensive data protection and optimized performance to meet the needs of business-critical applications.



#### ZFS

#### Efficient data reduction technology

Inline data deduplication is block-based and runs before data is written to storage. This greatly optimizes storage usage while significantly decreasing storage capacity requirements. Coupled with inline compression and inline compaction technologies, ZFS significantly reduces the overall storage footprint - especially helpful for increasing SSD storage efficiency when highly-repetitive data or massive small files are generated.

#### Near-limitless, instant snapshots

ZFS supports up to 65,535 snapshots for iSCSI LUN and shared folders to accomplish wellrounded snapshot versioning. If 1 snapshot is created every hour, 24 snapshots per day, then up to 7 years of snapshots can be created without needing to delete any!



#### Up to petabyte capacity per shared folder

The 128-bit ZFS filesystem has huge capacity potential and natively supports standard RAID levels and additional ZFS RAID layouts (RAID Z). ZFS-based QNAP storage solutions provide up to 5PB capacity for individual shared folders, enabling enterprises to tackle storage-demanding applications.

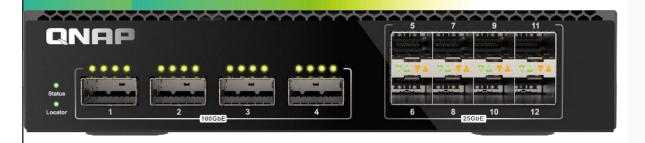


#### Real-time SnapSync

The advanced block-based real-time SnapSync ensures that a primary and secondary NAS always keep the same data, providing the strongest support for nonstop business operations and helping users remove the risk of data loss!

### Embrace the ultra-high-speed 100 GbE network generation

According to market research, the demand for 100 GbE switches has taken in 2023. Enterprises, hyper scalers, and service providers worldwide continue to invest in higher-speed network infrastructure to support higherspeed servers and higher bandwidth demands of new applications such as Generative AI workloads.





#### Half-width rackmount 100 GbE managed switch

The QSW-M7308R-4X is a 100GbE L2 Managed Switch with four 100GbE QSFP28 and eight 25GbE SFP28 ports. Offering up to 1200Gbps of switching capacity in a compact half-width rackmount case, the QSW-M7308R-4X satisfies the high-bandwidth demands of big data storage, video editing, virtualization, and AI applications to accelerate deploying high-speed data storage centers, smart medicine, and professional multimedia studios.



#### 100 GbE network expansion card

The QNAP dual-port 100 GbE network expansion card is designed to support PCIe 4.0 and delivers an impressive 100 Gbps bandwidth to overcome performance bottlenecks. Its low latency makes it ideal for bandwidth-demanding applications such as data centers, virtualization, multimedia streaming, and transfer, as well as mission-critical backup and restore tasks.

### **High-speed 25GbE networking**

Enable lightning-fast throughput for bandwidth-demanding tasks such as virtualization, massive data transmission, and fast backup/restoration.



#### 25GbE-ready All-flash NAS

The TS-h3088XU-RP provides a built-in dual-port 25GbE SFP28 SmartNIC with the NVIDIA® Mellanox ConnectX-4 Lx SmartNIC controller that supports iSCSI Extensions for RDMA (iSER) to increase performance of data transfer between NAS and ESXi server and offload CPU workloads.



QNAP

#### Affordable 25GbE managed switch

The QSW-M5216-1T is a 25GbE Layer 2 web managed switch that provides flexible network interfaces for high compatibility at an affordable price, enabling small businesses to quickly upgrade to an ultra-high-speed backbone network by integrating to existing network infrastructure.

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### **10GbE connectivity: The future is now!**

10GbE connectivity improves overall network performance and everyday tasks with ten times the bandwidth of 1GbE. By offering 10GbE-ready NAS, network adapters and switches, QNAP is a one-stop provider for everything you need to create your own 10GbE environment.



QNAP provides NAS with built-in 10GbE connectivity and optional 10GbE expandability, ideal for large file transfer, storage, and backup with fast, reliable and cost-efficient advantages.

#### 10GbE network adapters

QNAP provides 10GbE PCIe expansion card and Thunderbolt to 10GbE adapters to empower devices with 10GbE connectivity. The QM2 Expansion Card not only includes 10GbE connectivity, but also provides the ability to add M.2 SSDs to your workstation or NAS.





#### 10GbE switches

QNAP's QSW Series 10GbE switches supports 10GBASE-T and NBASE-T standards, allowing you to take advantage of higher network speeds with existing Cat 5e and 6a cables. Both SFP+ (fiber) and RJ45 (copper) ports are available for servicing a range of network needs.

### 2.5GbE is not just for offices, but also for homes



The lack of consumer-grade switches has made it hard for home and personal users to adopt 2.5GbE/5GbE networking. QNAP now offers cost-effective multi-port switches that support 10G/5G/2.5G/1G/100M Ethernet, helping you to transform your home network at a wallet-friendly price.





#### 2.5GbE switches

QNAP offers a 10GbE switch series supporting five speeds (10G / 5G / 2.5G / 1G / 100M) and a 2.5GbE switch series. With 2.5GbE ports, the QNAP switch can instantly upgrade your network to take advantage of 2.5GbE-enabled devices and NAS.



#### 2.5 times faster

2.5GbE is 2.5 times faster than standard Ethernet (1GbE), increasing network performance to boost productivity.

#### Works with existing cables

No special cables or connectors are required to take advantage of 2.5GbE. Simply use your existing CAT5e cables as normal with your new 2.5GbE infrastructure.

#### More affordable

If you can't budget a 10GbE upgrade at this time, the more affordable 2.5GbE provides a notable improvement in current Ethernet speeds.

### Breakthrough performance and outstanding connectivity with Thunderbolt<sup>™</sup> NAS

QNAP NAS with Thunderbolt<sup>™</sup> provides fast, efficient, scalable and secure storage, enabling the perfect collaboration environment for Mac® and Windows® multimedia professionals.





#### Ultra-high speed transfer

Edit right off your NAS with blazing fast Thunderbolt<sup>™</sup> 4 connectivity. With potential speeds of up to 40Gbps, connect your compatible Macs and other Thunderbolt<sup>™</sup> 4 devices directly to the NAS and work unaffected by other network traffic.

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#### High availability with USB Type-C

The usage of USB Type-C by Thunderbolt<sup>™</sup> 4 provides a universal connection from QNAP NAS to Thunderbolt<sup>™</sup> devices as well as countless USB Type-C devices through a single cable, allowing file sharing and centralized data storage without the hassle of stringing multiple cables.



#### Daisy chain multiple Thunderbolt accessories

Not having enough USB ports on your Windows/Mac computer is now a thing of the past. Thunderbolt<sup>™</sup> docking and USB devices, such as your keyboard and mouse, can be connected to a USB-C port on one of the five daisy-chained Thunderbolt<sup>™</sup> NAS and passed through to your computer.

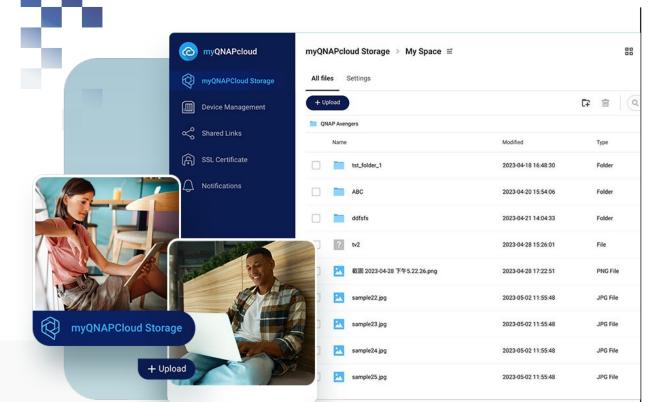


#### **High-efficiency collaboration**

Connect the Thunderbolt<sup>™</sup> NAS to multiple Thunderbolt<sup>™</sup>-enabled Mac® and Windows® workstations to optimize your 4K media workflows, file storage and sharing.

### myQNAPcloud Storage

Back up your NAS data to a trusted cloud hosted by QNAP. myQNAPcloud Storage is designed for QNAP users to easily carry out off-site backup to meet disaster recovery requirements.



#### Works perfectly with QNAP backup solutions

myQNAPcloud Storage is supported by QNAP NAS hybrid cloud solutions, such as Hybrid Backup Sync and HybridMount, allowing you to easily perform backup, recovery, mount, and sync tasks.

#### Worldwide coverage with 12 data centers

myQNAPcloud Storage provides users with a faster service experience. For multinational enterprises, these data centers can be used for effective data utilization between headquarters and branches.

#### myQNAPcloud Storage as a file drive

myQNAPcloud Storage supports most file types, including Microsoft Office, iWork, Adobe, and RAW image formats. Images and videos are not compressed or processed, making myQNAPcloud Storage suitable for storing high-resolution media content.



#### No costs for data transmission

myQNAPcloud Storage is remarkably cheaper than Amazon S3, Microsoft Azure, and Google Cloud. We only charge for storage space, with transmitting data being completely free. myQNAPcloud Storage is the ideal solution for multinational enterprises which are handling large amounts of data.

# Easily build a personal cloud and access anywhere

In contrast to the limited storage space and potential security issues with public cloud services, the QNAP NAS is advantageous for establishing a secure and large-capacity personal cloud.



#### An easy-to-use, all-in-one backup solution

The QNAP NAS can do many things, but at its heart is a complete backup solution to protect your files and data. By regularly backing up your files and device content, you can make data loss a thing of the past.



#### Greater multimedia enjoyment

The QNAP NAS comes with a wide range of media applications, including Photo Station, Video Station and Music Station, allowing you to easily manage and view your media files.



#### Easy and secure remote connection with myQNAPcloud

myQNAPcloud allows you to remain connected to your QNAP NAS using a unique domain name. No complex routing or configuration is required, and myQNAPcloud strengthens SSL Certificate keys to 2048-bits to enable secure remote access, management, and sharing files and check your system status from anywhere.



#### A secure backup center with snapshot protection

Snapshots are essential for NAS data protection, and their block-level feature makes it a dependable data protection method in the face of growing ransomware threats.

#### Home Connect to a TV or monitor with HDMI

With HDMI output, the QNAP NAS allows you to directly enjoy multimedia content, use web browsers, manage your NAS, or watch recorded surveillance footage or live feeds on your NAS.

## Flexible and economical storage expansion

Direct-attached Storage (DAS) adds additional storage capacity to your PC by being directly connected via USB or another port. DAS is usually plug-and-use to a single device and is suitable for users who seek extra storage space and not the advanced features and network connectivity of NAS.



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RAID	

#### RAID Support

QNAP DAS supports various RAID levels to improve performance and data protection.



#### Simple Interface

The QNAP External RAID Manager helps monitor the DAS system, drives, and health status. It automatically sends system alerts to your PC if an error occurs.



#### For NAS Expansion

QNAP DAS can be used with either USB Type-C, SATA, or SAS for faster data transfer and can be easily managed using QTS / QuTS hero Storage & Snapshots. The TL series is suited for NAS expansion.



#### **Effortless Setup**

The DAS is completely plug-and-use and does not require any network configuration. An eject button is included to quickly remove the DAS from the connected computer.



#### For PC Expansion

QNAP DAS are ideal choices for PC users looking to expand their storage space. They use USB Type-C, SATA, or SAS for faster data transfer and support software and hardware-controlled RAID configurations for flexible storage configuration.

## ADRA Network Detection and Response (NDR) appliances

The QNAP ADRA series Network Detection and Response (NDR) appliances selectively screen network traffic and detect malware lateral movement, stopping hostile activities before data leakage and encryption can occur.



ONAP

#### The rapid-screening ADRA NDR cybersecurity appliances

The ADRA NDR precisely pinpoint malware activities on your local network without impacting performance. The proprietary rapid-screening mechanism employed in the ADRA NDR detects potentially malicious activities based on a set of criteria and responds to these anomalies according to defined policies. This greatly improves the security of your network without impacting performance.





#### **Threat detection**

The ADRA NDR is equipped with deep analysis features that allow in-depth inspections for malware and vulnerability exploits. The ADRA NDR is also capable of simulating a threat trap for malware to initiate attacks. Once the malware becomes active, hostile behaviors will be detected by the cybersecurity appliance and actions will be taken.



#### Threat analysis

Once suspicious activities are captured by Threat Detection, network traffic packets are analyzed against a collection of rules to determine the attack type. Different detection events over time will be evaluated against each other to determine their relations as an additional criterion for evaluating associated risk levels.



#### Threat response

Automatically isolate affected devices only to contain the malware attack to a smaller range, without shutting down the entire network. IT administrators can take a series of actions (such as isolating or temporarily allowing) to flexibly tackle operational needs.

 BODEL NAME
 Entry O

 QGD-1602P-C3558
 Entry O

## QuWAN SD-WAN solution for resilient IT infrastructure

QNAP's QuWAN SD-WAN solution features Auto Mesh VPN, SAML SSO, IPsec encryption, cloud-centric management and QVPN Service for multisite networks. Compatible with a wide range of QNAP products and Hypervisor Platforms such as VMware ESXi, QuWAN enables SMBs to efficiently build a dependable network at a cost-effective price, and to facilitate digital transformation, multi-site expansion and remote working.





VPN

#### Convenient SSO login

QuWAN supports Authentication Server and SAML SSO to allow users to join VPN with a single company email login easily and conveniently.

#### Auto mesh VPN

Automatically establishes a mesh VPN and removes the need for manual static VPN settings.

#### Quillion Cloud management

The QuWAN Orchestrator provides powerful and convenient central network management.



#### Network security

Adopts Deep Packet Inspection to analyze L7-Payloads for content information from websites and devices.



#### WAN optimization

QuWAN adopts load balancing technologies to combine the bandwidth of different ISPs and to prioritize bandwidth utilization.



#### **Cost optimization**

Optimizes fiber/network transmission to lower the cost of VPN equipment and

bandwidth expenses

## Enjoy a high-coverage Mesh Wi-Fi experience

The QMiro-201W and QMiroPlus-201W support tri-band Wi-Fi 5 wireless transmission and Mesh Wi-Fi handover, ensuring stable Wi-Fi connections and greater signal quality via a Mesh Wi-Fi network.



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QMiro-201W / QMiroPlus-201W adopts Wi-Fi Handover technology, allowing multiple users to be automatically connected to the router with the strongest Wi-Fi signal with a single SSID. With dual-band 2.4GHz/5GHz, QMiro-201W / QMiroPlus-201W also provides a dedicated Mesh 5GHz frequency for high-bandwidth connections between Mesh Wi-Fi routers, guaranteeing smooth and stable Wi-Fi connections.



#### Dedicated Tri-band Mesh Wi-Fi for smooth connections

Supports tri-band Wi-Fi of 2.4GHz, 5GHz and a dedicated Mesh Wi-Fi 5GHz band for high-bandwidth connections between Mesh Wi-Fi routers. Unlike conventional dualband routers whose 5GHz band must be shared between Wi-Fi clients and Mesh Wi-Fi routers, the QMiro-201W /QMiroPlus-201W guarantees smooth and stable Wi-Fi connections.

## Next-generation intelligent IP surveillance and remote backup solution

With the subscription-based QVR Elite smart surveillance solution you only pay for the channel licenses you need, allowing you to affordably safeguard your property. You can arrange a dedicated, independent storage space for surveillance data on the QNAP NAS and enjoy simplified camera management, storage space allocation, camera live viewing and playback. Recordings are saved as MP4 files for playback on nearly every device.

#### **HEMP** Direct monitoring on an HDMI display

Easily play recordings with a connected HDMI display using the QVR Smart Client. Search for event recordings within a time period and detection area specified in the user interface.



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#### Leverage AI-based applications for value-added services

QVR Elite's surveillance footage can be processed by multiple QNAP AI-based video analytics applications (such as QVR Face, QVR Human, QVR DoorAccess) to empower surveillance systems with smart door access, facial recognition, human counting capabilities and more.

#### QVR Pro Client: Centralized monitoring and management

QVR Pro Client enables monitoring multiple channels simultaneously. Flexibly switch between live view and playback mode to easily fulfill centralized monitoring and management.



#### Records using the MP4 video format

QVR Elite records video files in the universal MP4 format, allowing for smooth playback on any device. In addition, you can conveniently back up recordings to other QTS / QuTS hero NAS or cloud storage space using Hybrid Backup Sync or HybridMount.



#### Easy capacity expansion

Create multiple recording spaces for QVR Elite recordings. If you run out of storage space, you can easily expand your NAS storage by connecting to QNAP expansion enclosures.

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#### Low cost: flexible subscription plan

QVR Elite is subscription-based, with monthly, yearly, and 3-year subscription plans. You can build a robust surveillance system with a low-cost monthly price of US \$1.99 per channel. You can alter the subscription based on your needs to reach higher cost efficiency.



## Smart Video Conferencing Solution

All-in-one: video calling, wireless presentation and meeting recordings.

QNAP Smart Video Conferencing Solution is a high-quality video conferencing system, providing an ideal solution for small meeting rooms with support for wireless presentations, cross-platform communication and local storage.





#### Running KoiMeeter video conferencing operating system

KoiMeeter provides an dedicated solution for small meeting rooms with support for wireless presentations, cross-platform communication and local storage.



#### Free yourself from cables with 4K wireless projection

4K wireless projection provides a seamless wireless projection experience free from complex cabling and without needing additional projection devices.



#### Up to four-way video conferencing and collaboration

Multi-point video conferencing with the QNAP KoiBox-100W, KoiMeeter, the KoiMeeter mobile app, and compatible SIP systems.



#### Local storage for record and store meetings

Install a 2.5-inch SATA drive and locally store all your meeting videos, audio and shared files while also enabling further usage as training materials.



#### **Optimized cloud meeting experience**

The QNAP Smart Video Conferencing Solution supports popular cloud meeting services, such as Zoom®, Skype<sup>™</sup>, Microsoft Teams®, Cisco Webex®, and Google Meet<sup>™</sup> for streamlining communication between different platforms.

## Operational Sustainability

## Worldwide Quality Control Processes Certified by ISO

The quality of QNAP products and services is accredited by international certifications, demonstrating the conformity to high-quality standards

**Information Security** 

**Management System** 



Management

**CSR** Certification

System

Management

System

ISO 9001 Quality Management System

## **QNAP ESG Guideline**

Environmental protection, employee health and safety, and social participation fulfill corporate social responsibility and the pursuit of business continuity

## Environmental Sustainability

- Environmental Policy
- Carbon reduction
   management
- Green procurement
- Environmental sustainability education
- Supply chain management
- Energy and waste management

#### Customer Engagement

- Product and service liability
- Ensuring confidentiality of customer information
- Customer relationship maintenance

#### Employee Care

- Employee compensation and benefits
- Labor rights
- Employment environment
- Competency
   management
- Labor relation
- Education & training

#### Corporate Governance

- Integrity management
- Organization strategy
- Regulations
- compliance
  - Information transparency
  - Internal control
  - Stakeholder
     compunctions

#### Social Involvement

- Social care
- Community involvement
- Charitable activities
- Corporate image

• Green products

## **Green Product Design Management**

QNAP takes Sustainable Development Goals (SDG 12) as its corporate philosophy, and also regards the sustainability of the Earth as its corporate vision. Starting from product design, elimination of hazardous elements and packaging design, with innovative thinking, we are dedicated to developing Green products with low consumption and low correlation elements.

### **Green Materials**

- RoHS II
- RoHS China
- REACH
- United States "TSCA" regulation
- Taiwan EPA
- Conflict Free Minerals Policy
- EU Deca-BDE, PFOS and DMF



### **Green Packaging**

- EU Packaging and Packaging Waste Directive 94/62/EC
- The total amount of Pb, Cd. Hg and Hexavalent Cr doesn't exceed 100mg/kg (ppm)

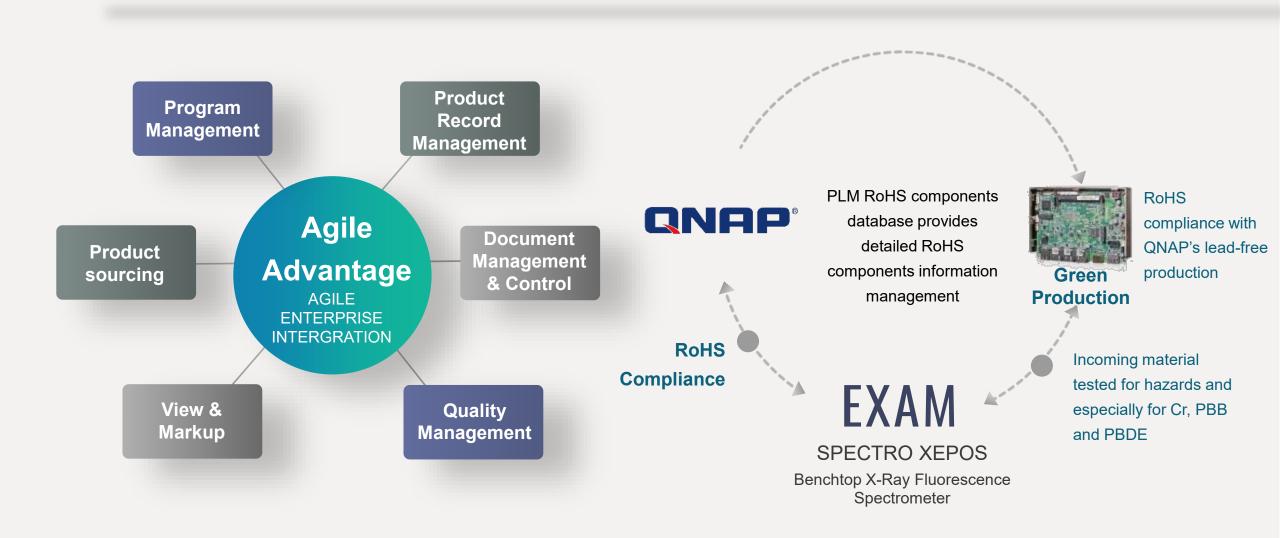


### **Product Recycling**

 Waste Electrical and Electronic Equipment (WEEE) Directive



## **RoHS Compliance**



## **Environmental Responsibility**

## QNAP plans to reduce CO<sub>2</sub> emissions by 4% in 5 years

- Operation guidelines related to environmental protection management, environmental management systems (ISO 14001)
- Energy saving appliance replacement, and tracking CO2 emissions
- Reduce electric consumption by using LED lights and inverter air conditioners throughout the company





## **Supply Chain Management**

QNAP has a skilled supply chain management team that proactively uses advanced ERP tools to hep customers gain a competitive edge

QNAP ensure that our customers can reduce their TCO (Total cost of ownership) with the following criteria



## Global Deployment of QNAP

## **Qidu Factory**

Gross Building Area

square meters

PCBA Capacity in 2021 **30K** per month SMD x5 & DIP x2 System Capacity in 2021 **28K** per month Assembly Line x 13



## USA

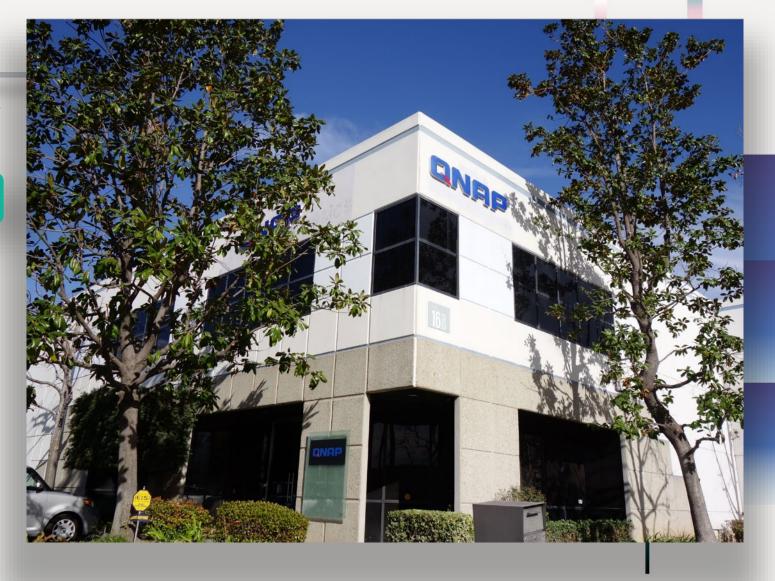
### **Office / Warehouse Center**

### Time of Establishment

2009

Location

Pomona CA



## USA

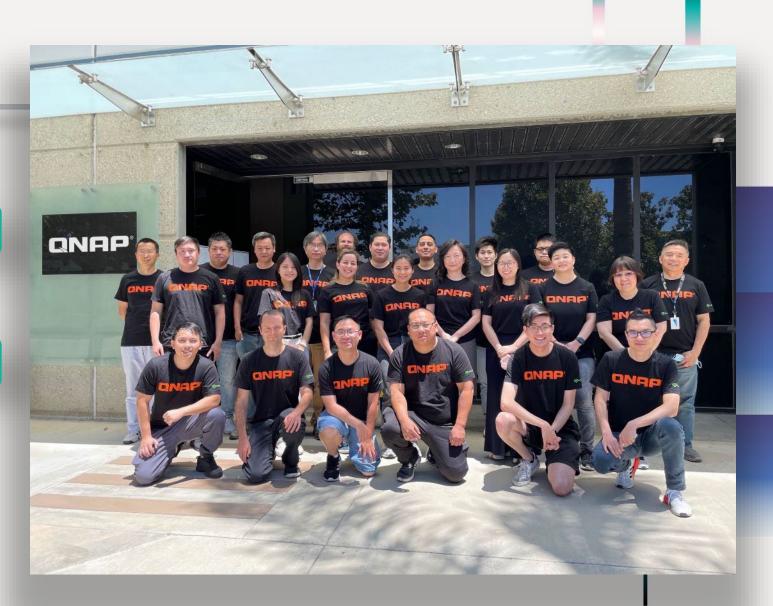
### **Office / Warehouse Center**

## Number of Employees

47

### Scope of Business

Before & After Sales Services Warehouse Center



## Germany

### **European Headquarters**

### **Time of Establishment**

2022

Location

Willich



## Germany

### **European Headquarters**

### Number of Employees

50

### **Scope of Business**

Before & After Sales Services Warehouse Center



## Canada

## Office

### Time of Establishment

2015



Markham, Ontario



## Canada

## Office

### Number of Employees

11

### Scope of Business

Before & After Sales Services



## Italy Office **Time of Establishment** 2015 Location Roma

# Italy

## Office

### Number of Employees

8

### Scope of Business

Before & After Sales Services



## Japan

## Office

### **Time of Establishment**

2016



## Japan

## Office

### Number of Employees

15

### Scope of Business

Before & After Sales Services



## India

## Office

### **Time of Establishment**

2017

### Location

Bengaluru (Bangalore)



## India

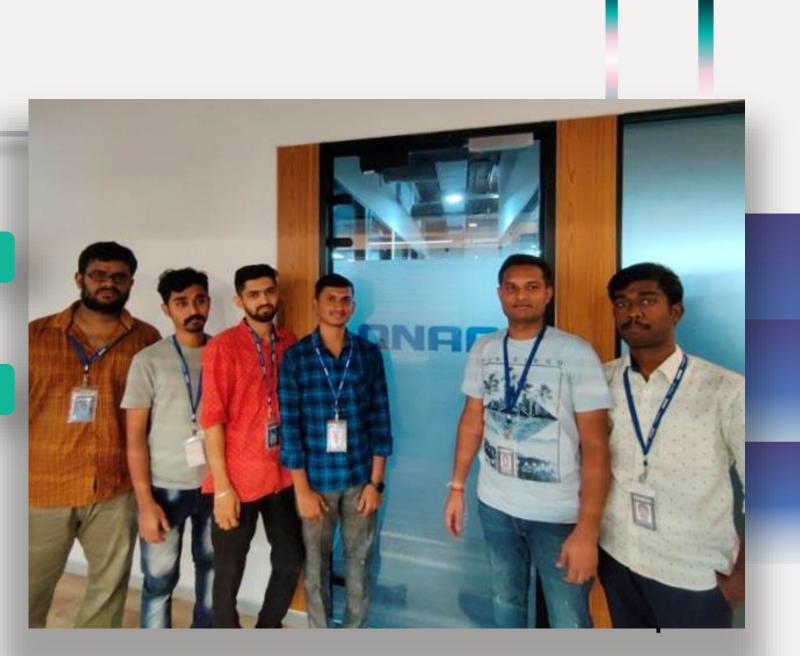
## Office

### Number of Employees

48

### Scope of Business

R&D and After Sales Service



UK

### **Office / Warehouse Center**

### Time of Establishment

2018

Location

Swindon



## UK

### **Office / Warehouse Center**

### Number of Employees

13

### Scope of Business

Before & After Sales Services Warehouse Center



HK Office

## Time of Establishment

2018

Location

Kowloon Bay



HK

## Office

7

### Number of Employees

### **Scope of Business**

Before & After Sales Services



## Quality Management and Production Process of QNAP

## **QNAP Quality Control Management**

## Design

**Quality Assurance** 

#### R&D

- NPI
- ECR/ECN
- P/N approval

#### QA Lab

- Mechanical/signal/environmental reliability capability
- Networking products reliability capability
- Certifications (EMC/Safety)

## Manufacturing

**Quality Assurance** 

#### IQC

• Component yield rate

#### LQC

- First article inspection
- On line audit

#### OQC

• Finish goods yield rate

#### QE

- Analysis defect symptom
- Feedback issues
- Track improvement

### Customer

#### **Quality Assurance**

#### Customer

 Annual customer satisfaction survey & feedback

#### FAE & RMA

- Customer application service
- Return product analysis
- Technical support
- DOA & RMA
- Product lifecycle management
- Production traceability
- Quality traceability

## **Mechanical Reliability Capability**







Shock Test



3D Printing RP sample



Thermal Analysis Lab



Natural Convection Chamber





## **Experienced Heat Flow Engineering**

#### Data Collection

- Power consumption
- Mechanical drawing
- Material property
- Component spec.
- Customer request

#### Model Building

- Geometry simplifying
- Material property setting
- Condition setting

#### Running and debug

- Grid generation
- Grid quality
   improvement
- Model check

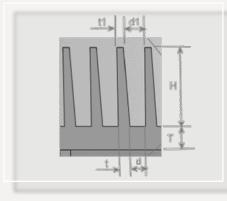
#### Post Processing

- Temperature profile
- Air flow profile

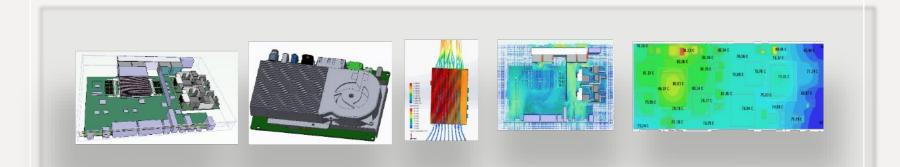
#### Thermal Simulation Report

- Temperature results
- Temperature profile
- Flow profile

#### Optimal Heat Sink Simulation



#### **System Thermal Simulation**



## **Environmental Reliability Capability**



Thermal Shock With Humidity



Hosedown IPX6



Air Leak Tester IPX7 / IP69K



Dust Test



LCD Display and Compatibility Test



Acoustic Noise Testing



Salt Spray Tester



Natural Convection Chamber



Represents real interior environment for in-wall mounting system

## **Signal Validation Test**





Agilent Signal Gen.



Agilent Power Meter



Agilent Spectrum Analyzer



Tektronix Signal Measurement Labe (4 channel 200GS/s)



Sifos POE Tester PSE & PD (802.3/at/af/bt compliance)

# Networking Specific Design and Validation Facilities

#### **Testing Center**



### Spirent Testing Center

- 100/1G/10G/25G/40G/100G Ethernet (12-Port Dual Media QSFP+)
- Test 16 port RJ45 or fiber (SFP+)\*3
- Test 16 Port RJ45 10G/5G/1G/100M/10M
- Test Standard RFC2544 or RFC 2889
- WiFi-modules

#### LAN Performance Test



#### Spirent CHS-9000A

- 10/100/1G Ethernet (12-Port Dual Media QSFP+)
- Test 36 port RJ45 or fiber (SFP+)
- Test Standard RFC2544 or RFC 2889

#### LAN Performance Test



### Spirent N11U

- 100/1G/10G/25G/40G/100G Ethernet (12-Port Dual Media QSFP+)
- Test 16 port RJ45 or fiber (SFP+)
- Test Standard RFC2544 or RFC 2889

#### Spirent 400G Test



#### Spirent dX3 G400G Seven-Speed Appliance

• PAM4:

- 8 x 400GbE, 16 x 200GbE, 32 x 100GAUI-2, 64 x 50GAUI-1
- NRZ(25G)
   16 x 100GAUI-4, 32 x 50GAUI 2, 32 x 25GAUI
- NRX(Others): 16 x 40GbE, 32 x 10GbE

# Networking Specific Design and Validation Facilities

## 100G Load Tester



## NOVUS 100GE

- Enable high-density multi-rate native 100/50/40/25/10 GE testing
- Leverage affordable lowerdensity 4-port full feature configuration with fieldupgradable option to 8-ports

#### 100G Load Tester



## XENA 10/40/100-GigE

- 12 slots in a 4U form factor
- High port density e.g. 144x10GE ports
- Support copper and optical Gigabit Ethernet and 0/40/100/200/400-Gigabit Ethernet modules

#### 100G Load Tester



## Spirent CF20 L4-L7

- 1G/10G/40G and 100G interfaces
- Web-based test controller

#### 400G Real Time Signal



#### Tektronix DPS77004SX

- 70 GHz ATI Performance
   Oscilloscope Systems: 2 x 70
   GHz, 200 GS/s or 4 x 33 GHz, 100GS/s
- 2 x DPS77004SX required for 400GbE PAM4 real-time signals

# High Reliability PCBA Production & Quality Management



## **Production History Management**

### Manufacturing

- Visual inspection (cosmetic)
- Functional test (simulation test)

#### **Quality Engineering**

- Analyze defects and take action
- Feedback to related department for future improvements
  - Track improvement efficiency

#### **Project Quality Management**

- Lead team members push quality improvement for quality yield rate
  - 4M management
- Follow up customer requirements



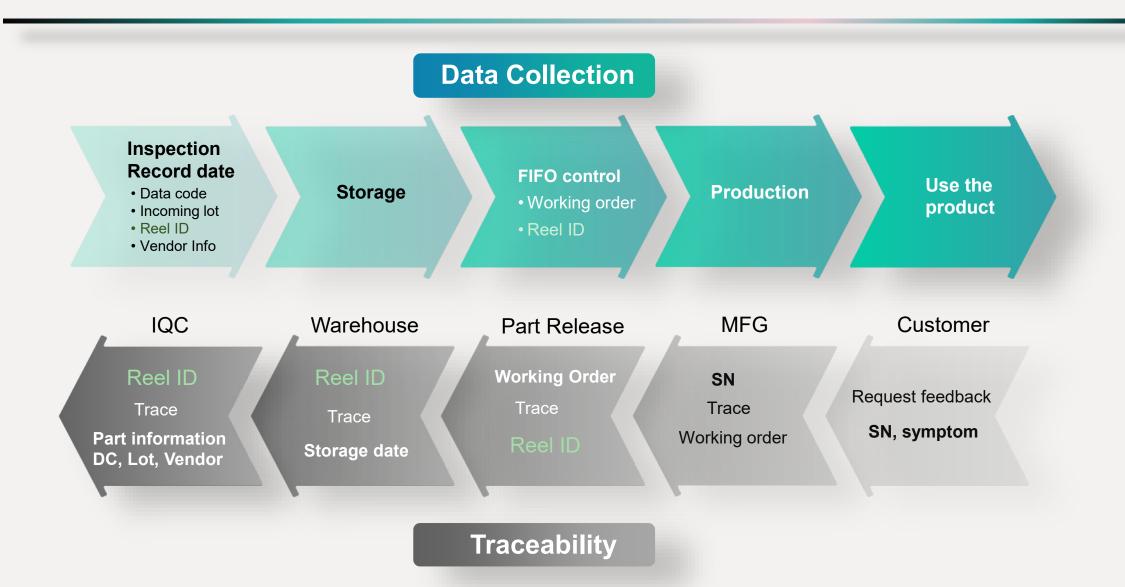
#### **Line Quality Control**

- First article inspection
- On line audit according to checklist
- LQC-SMT 100% inspection
- LQC-DIP 100% inspection
- LQC-ASSY 100% inspection

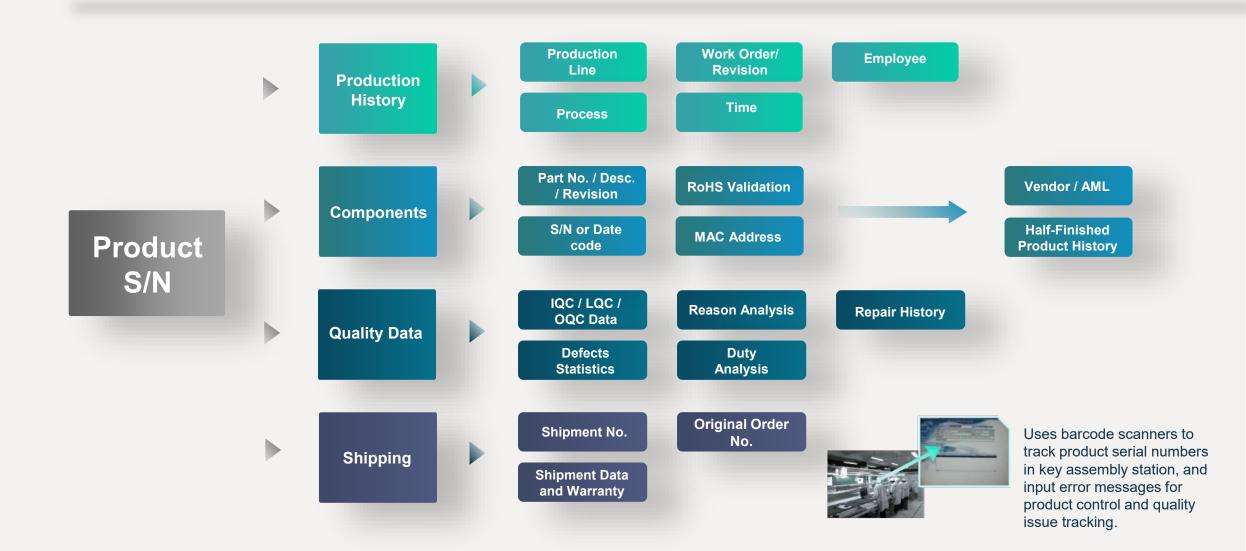
### **Outgoing Quality Control**

- Visual inspection (AOI)
- ECN change review
- ORT test
- FCT test

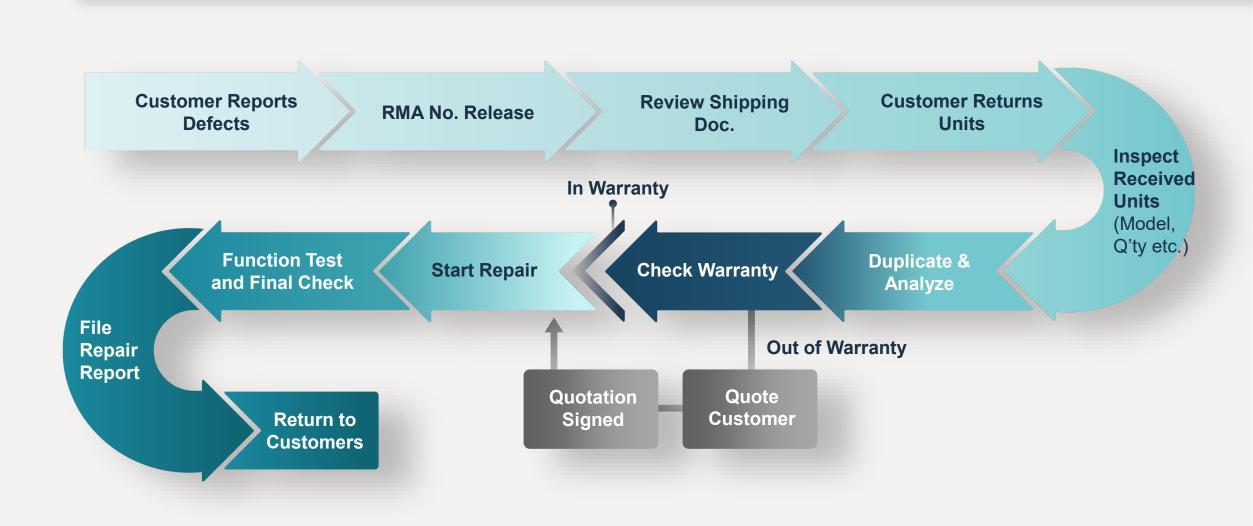
## **Product Traceability**



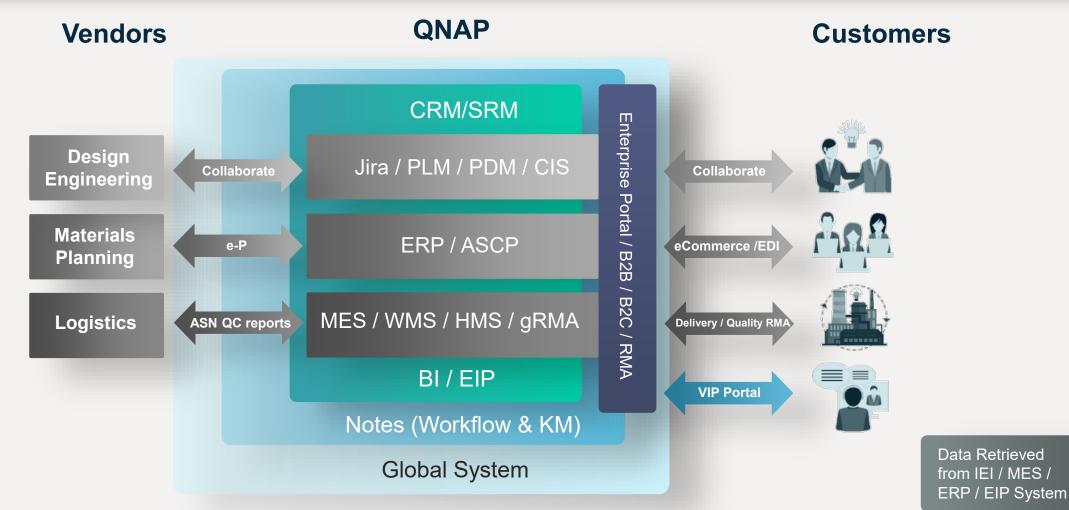
## **Production History Management**



## **RMA Service Process**

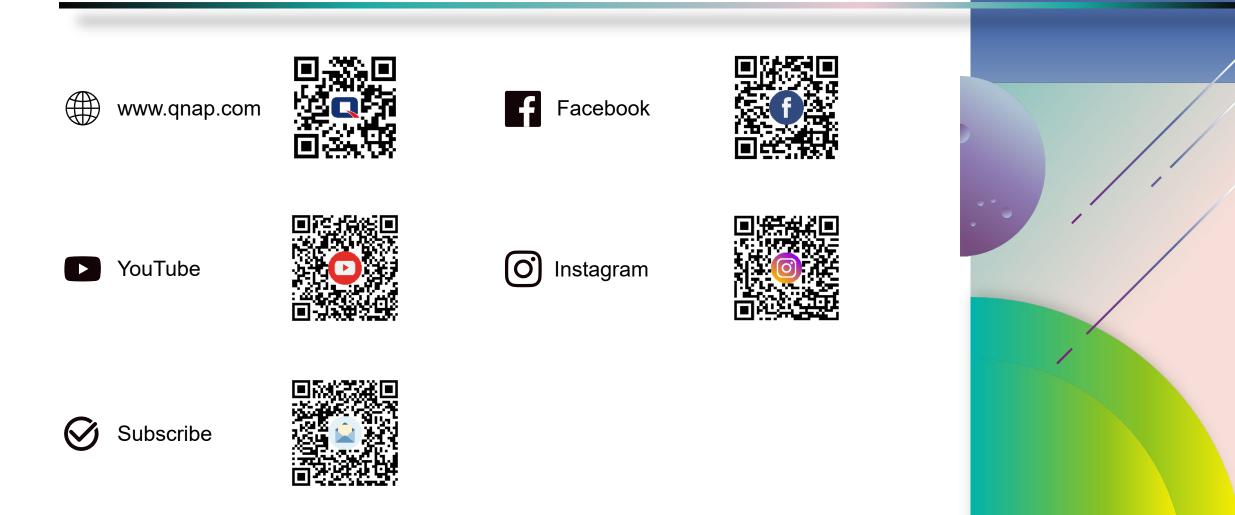


## **IT Infrastructure at QNAP**



WMS: Warehouse Management System, ASCP: Advanced Supply Chain Planning

## **Get in Touch**



### QNAP

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